

Vaughn J. Buffalo

In over 18 years of practice, Vaughn J. Buffalo has represented small to middle market companies, private equity, angel investors and funds in various types of corporate and transactional work, from the simplest contract to multi-million dollar deals.

Mr. Buffalo received his undergraduate degree from Harvard College ('88) in History and Science (Physics) and his law degree from Columbia Law School ('93). Following law school, Mr. Buffalo began his legal career at Paul, Weiss, Rifkind, Wharton & Garrison LLP and at Mayer, Brown LLP where he specialized in securities law and corporate transactions. He also served as General Counsel and Director of Business Development for eBricks.com, where helped guide the firm through the acquisition process prior to joining Brauner, Baron, Rosensweig & Klein as Of Counsel. In 2003, he established Buffalo & Associates LLC, a law firm providing securities, transactional and corporate legal services to business.



Mr. Buffalo has lectured on negotiation and business transactions to graduate students at the New School. He serves as a Trustee of The Children's Storefront, a leader in education in the Harlem community for over 40 years and Beth Abraham CenterLight Health System, a world-renowned leader in long-term care located in the Bronx. He is a member of the CenterLight Finance, Audit & Compliance Committee. Centerlight Health System is one of the largest comprehensive, not-for-profit healthcare organizations in the country. He also serves as Chairman of the Board of Healthshare International, a not-for-profit improving the conditions of indigenous peoples in the Amazon.

Buffalo & Associates LLC has been selected as a *Centers of Excellence Nominee* (2009) by the National Minority Supplier Development Council, Inc. to participate with 20 other MBEs and 7 corporations, including Colgate-Palmolive Co., Ernst & Young LLP, Pfizer, Johnson Controls Inc. and others. Mr. Buffalo also was a *Tuck Executive Education* (2008) participant in the "Building a High-Performing Minority Business" program at Dartmouth sponsored by Ernst & Young LLP.

Mr. Buffalo has been recognized as a *Special Honoree* (2007) by Nation to Nation in recognition of his contributions towards facilitating international business relationships between U.S. and Africa. Mr. Buffalo has also received the *Thurgood Marshall Award* (1999) from The Association of the Bar of the City of New York in recognition of exemplary service as pro bono counsel to a human being under sentence of death.

Among Mr. Buffalo's business transactions:

- Coordinated, negotiated and closed the \$600 million acquisition of Oppenheimer by CIBC and organized and oversaw the simultaneous creation of CIBC World Markets, the full-service investment banking arm of CIBC.
- Oversaw, negotiated and closed the \$575 million roll-up acquisition of one foreign and four domestic insulation companies and the \$275 million senior debt facility to create BSI Holdings.
- Organized, drafted and conducted the \$400 million all cash hostile tender offer bid by WHX Corp. for Dynamics Corp. of America.
- Acted as General Counsel and Director of Business Development for ebricks.com and helped negotiate and close a \$1.3 million transaction with CommerceOne, a publicly-traded transaction platform provider.

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