



# NYSBA CLE

Spring 2012

## MCLE Course Calendar

Continuing Legal Education

Earn your New York MCLE credits – including Ethics credits – by attending our live programs or using online Video/Audio, CD, DVD or MP3 downloads from our extensive Digital Media Library.

NYSBA CLE brings you the best New York-specific CLE courses and written materials presented by leading experts in more locations throughout the state than any other provider. Members enjoy up to a 30% discount on course registration fees!

### See Inside for:

- More than 30 live program topics
- Our Digital Media Library
- NYSBA Membership Information
- Latest Legal Publications, Including Our New Practical Skills Series



To register online and see our latest course schedule, go to [www.nysba.org/cle](http://www.nysba.org/cle)

## MARCH 2012

### CPLR UPDATE 2012

March 2 (1:00 pm – 5:00 pm)	Albany	New York State Nurses Association
March 3 (9:00 am – 1:00 pm)	Syracuse	Crowne Plaza Syracuse Downtown
March 10 (9:00 am – 1:00 pm)	Buffalo	Holiday Inn Amherst
March 21 (5:30 pm – 9:30 pm)	New York City	Affinia Manhattan
March 28 (5:30 pm – 9:30 pm)	Long Island	Melville Marriott
4.0 Total MCLE Credits		
#OC55 / <b>\$125 Member</b> / \$225 Non-Member		

### Medical Malpractice

March 2	Long Island	Melville Marriott
March 9	Buffalo	Hyatt Regency Buffalo
	New York City	New York's Hotel Pennsylvania
March 23	Rochester	Holiday Inn Rochester Airport
March 30	Albany	New York State Nurses Association
7.0 Total MCLE Credits		
#OC43 / <b>\$150 Member</b> / \$250 Non-Member		

### Law Practice Management – Marketing U – Marketing on a Shoestring

March 7	New York City	Concierge Conference Center
4.5 Total MCLE Credits		
#OC51 / <b>\$95 Member</b> / \$195 Non-Member		

### 8th Annual International Estate Planning Institute\*

March 22-23	New York City	New York Marriott Marquis
13.5 Total MCLE Credits		
#OC42 / <b>\$875 Member</b> / \$1050 Non-Member		

### Bridging the Gap\*

(Live)		
March 28-29	New York City	New York's Hotel Pennsylvania
(Video Conf)		
March 28-29	Albany	New York State Bar Association
March 28-29	Buffalo	The Conference Center Niagara Falls
16.0 Total MCLE Credits		
#OC38 / <b>\$420 Member</b> / \$695 Non-Member / \$295 Special Pricing (recent grads/newly admitted)		

## APRIL 2012

### Practical Skills – Family Court Practice

April 2	Albany	New York State Nurses Association
	Buffalo	Holiday Inn Amherst
April 3	Long Island	Melville Marriott
	Rochester	Holiday Inn Rochester Airport
April 4	New York City	New York's Hotel Pennsylvania
April 5	Syracuse	Sheraton Syracuse University Hotel
	Westchester	Westchester Marriott
7.5 Total MCLE Credits		
#OC39 / <b>\$150 Member</b> / \$250 Non-Member		

### What You Need to Know as a Guardian Ad Litem

(9:00 a.m. – 1:00 p.m.)		
April 4	Syracuse	Sheraton Syracuse University Hotel
4.5 Total MCLE Credits		
#OC53 / <b>\$95 Member</b> / \$195 Non-Member		

### Handling Tough Issues In Plaintiff's Personal Injury Action

April 5	Albany	New York State Nurses Association
	Rochester	Holiday Inn Rochester Airport
April 13	Long Island	Melville Marriott
April 20	Buffalo	Ramada Hotel & Conference Center
April 27	New York City	Concierge Conference Center
7.0 Total MCLE Credits		
#OC45 / <b>\$150 Member</b> / \$250 Non-Member		

### Ethics and Civility 2012

(9:00 a.m. – 1:00 p.m.)		
April 13	Buffalo	Holiday Inn Amherst
April 20	Albany	New York State Nurses Association
	New York City	New York's Hotel Pennsylvania
April 27	Long Island	Melville Marriott
	Rochester	Holiday Inn Rochester Airport
4.0 Total MCLE Credits		
#OC49 / <b>\$125 Member</b> / \$225 Non-Member		

### 16th Annual New York State and City Tax Institute

April 19	New York City	Concierge Conference Center
8.0 Total MCLE Credits		
#OC52 / <b>\$250 Member</b> / \$350 Non-Member		

### Practical Skills – Purchases and Sales of Homes

April 23	Albany	New York State Nurses Association
	New York City	New York's Hotel Pennsylvania
April 24	Syracuse	Sheraton Syracuse University Hotel
April 25	Long Island	Melville Marriott
	Rochester	Holiday Inn Rochester Airport
April 26	Buffalo	Holiday Inn Amherst
	Westchester	Holiday Inn Mt. Kisco
7.0 Total MCLE Credits		
#OC40 / <b>\$150 Member</b> / \$250 Non-Member		

### Successful Trial of a Matrimonial Case

April 27	Westchester	Holiday Inn Mt. Kisco
7.0 Total MCLE Credits		
#OC56 / <b>\$150 Member</b> / \$250 Non-Member		

### The Examination Before Trial – Honing Your Deposition Skills

April 27	Albany	TBD
7.0 Total MCLE Credits		
#OC71 / <b>\$150 Member</b> / \$250 Non-Member		

## Not a NYSBA Member?

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\* No comp passes or coupons accepted

# Program Spotlight

NYSBA CLE is pleased to present the following Spring 2012 Institutes. Tailored for the experienced attorney, the Institutes bring together panels of nationally recognized attorneys and professionals addressing key issues and "hot topics" in their respective fields of practice.

## Advanced Negotiation Strategies

7 MCLE Credits: 6 Skills; 1 Ethics

- May 1, 2012** Concierge Conference Center, New York City
- May 2, 2012** Hyatt Regency Long Island, Long Island
- May 3, 2012** Holiday Inn Mt. Kisco, Westchester
- May 4, 2012** Holiday Inn Wolf Road, Albany



NYSBA is pleased to welcome back nationally renowned negotiation expert Marty Latz with a new full-day course Advanced Negotiation Strategies. Building on his highly successful Gain the Edge program, Marty will walk you through the skills you need to structure a winning

negotiation strategy. This is a stand-alone course that is accredited for both new and experienced attorneys. Marty Latz, Founder of the Latz Negotiation Institute, has trained over 50,000 lawyers and business professionals around the world to more effectively negotiate. Don't miss your chance to learn from the top expert in this field!

## Bridging-the-Gap

16 MCLE Credits: 3.0 Ethics, 6.0 Skills, 7.0 Professional Practice

### Wednesday & Thursday, March 28-29, 2012

Hotel Pennsylvania, New York City (Live)  
 NYSBA Association Great Hall, Albany, NY (interactive real-time video conference link)  
 Conference Center, Niagara Falls, NY (interactive real-time video conference link)

NYSBACLE presents its signature two-day course specifically tailored for newly admitted attorneys. Providing all required 16 MCLE credits in mandated categories, this program brings together a top faculty to provide you with practice-specific information to help launch your legal career. This top-rated program is presented live in New York City, with exclusive interactive video conference links to Albany and the Buffalo region. All program locations are accredited for both new attorneys and experienced attorneys seeking to refresh their knowledge or obtain information on practice areas that can be incorporated into their practice.

## 8th International Estate Planning Institute

13.5 MCLE Credits

### Thursday & Friday, March 22-23, 2012

New York Marriott Marquis, New York City  
 In its eighth year, this highly rated Institute brings together a distinguished international faculty to exchange ideas and discuss developments regarding cross-border estate planning with a U.S. component. You can't miss this opportunity to meet the top legal practitioners in this field and network with your peers!

## 2012 Law Practice Management Spring CLE Webcast Series

Thursday, February 16, 2012	<b>Bill Collection and the Business of Law</b>	Tuesday, April 24, 2012	<b>Growing Your Firm – Part Two – "Of Counsel" Arrangements and Virtual Law</b>
Tuesday, February 28, 2012	<b>Safe-Guarding Client Information – Data Security Training for Solos</b>	Monday, April 30, 2012	<b>Retirement – Selling Your Law Practice</b>
Tuesday, March 13, 2012	<b>E-Discovery – What You Need to Know</b>	Tuesday, May 8, 2012	<b>Malpractice Insurance – The Application Process</b>
Wednesday, March 21, 2012	<b>Disaster Planning and Emergency Preparedness – Best Practices for Solos</b>	Thursday, May 17, 2012	<b>Alternative Fees</b>
Wednesday, April 4, 2012	<b>Growing Your Firm – Part One – Bringing on Lateral Partners – Partnership Agreements 101</b>	Wednesday, May 30, 2012	<b>Legal Project Management</b>
		Wednesday, June 6, 2012	<b>Cloud Computing – The Basics</b>
		Thursday, June 14, 2012	<b>Best Practices for Solos 2012 – Panelists Share Their Insights</b>

Each program runs from 12:00 p.m. – 1:30 p.m. (Eastern Time) and carries 1.5 MCLE credits **Register online – [www.nysba.org/LPM](http://www.nysba.org/LPM)**  
**\$50 Member / \$150 Non-Member**

## SEMINAR REGISTRATION AND PRODUCT ORDER FORM

Seminar/Product # (PN)	Title of Seminar / Product	Location	Price	Qty.	Cost

If you need additional space to order, please photocopy this form before completing it.

**IMPORTANT NOTE:** If you are ordering a program recording or coursebook, the mandatory CLE forms for accreditation we send you will be made out specifically to the one individual whose name is on the order form. Any additional person purchasing another copy of the course materials for MCLE purposes must complete a separate and individual order form to receive individual MCLE accreditation forms.

**Non Members – Join the NYSBA and enjoy great discounts on CLE seminars, products, and other valuable NYSBA services.** NYSBA members can save up to 30 percent over non-members on CLE seminars alone. Join now and take advantage of NYSBA membership discounts throughout the year.

Please send me membership info.

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### Method of Payment

- Check or money order enclosed in the amount of \$ \_\_\_\_\_  
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## 4 EASY WAYS TO PURCHASE

- Online at [www.nysba.org/cle](http://www.nysba.org/cle)**
- Call us at 1.800.582.2452 (U.S. and Canada) or 518.463.3724 in the Albany & surrounding area**
- Mail to:** CLE Registrar's Office  
 New York State Bar Association  
 One Elk Street, Albany, NY 12207
- Fax the order form to 518.487.5618**

Source Code: **CL3424**

## MAY 2012

### Advanced Negotiation Techniques

May 1 New York City Concierge Conference Center  
 May 2 Long Island Hyatt Regency Long Island  
 May 3 Westchester Holiday Inn Mt. Kisco  
 May 4 Albany Holiday Inn Wolf Road  
 7.0 Total MCLE Credits  
 #0C46 / **\$275 Member** / \$375 Non-Member

### Immigration Law Update 2012: Basics and Beyond\*

May 8-9 New York City New York's Hotel Pennsylvania  
 15.5 Total MCLE Credits  
 #0C50 / **\$350 Member** / \$450 Non-Member

### DWI on Trial

May 10 New York City Park Central Hotel  
 7.0 Total MCLE Credits  
 #0C48 / **\$250 Member** / \$350 Non-Member

### The Examination Before Trial – Honing Your Deposition Skills

May 11 Buffalo Ramada Hotel & Conference Center  
 New York City New Yorker Hotel  
 May 18 Long Island Long Island Marriott  
 7.0 Total MCLE Credits  
 #0C71 / **\$150 Member** / \$250 Non-Member

### Successful Trial of a Matrimonial Case

May 11 Long Island Melville Marriott  
 May 18 Rochester Holiday Inn Rochester Airport  
 7.0 Total MCLE Credits  
 #0C56/ **\$150 Member** / \$250 Non-Member

### What You Need to Know as a Guardian Ad Litem

(9:00 a.m. – 1:00 p.m.)  
 May 15 Long Island Melville Marriott  
 May 18 Albany New York State Nurses Association  
 May 23 New York City TBD  
 May 30 Buffalo Holiday Inn Amherst  
 4.5 Total MCLE Credits  
 #0C53 / **\$95 Member** / \$195 Non-Member

### Dealing With Your Client's Retirement Assets

(9:00 a.m. – 1:00 p.m.)  
 May 15 Westchester Westchester Marriott  
 May 17 Buffalo Holiday Inn Amherst  
 May 23 Syracuse Genesee Grande Hotel  
 May 30 Albany New York State Nurses Association  
 4.5 Total MCLE Credits  
 #0C54 / **\$95 Member** / \$195 Non-Member

### Starting A Practice in New York

May 18 New York City Concierge Conference Center  
 7.0 Total MCLE Credits  
 #0C57 / **\$150 Member** / \$250 Non-Member.

### Practical Skills – Basics of Handling an Auto Accident Case

May 31 New York City Affinia Manhattan  
 7.0 Total MCLE Credits  
 #0C41 / **\$150 Member** / \$250 Non-Member

## JUNE 2012

### Successful Trial of a Matrimonial Case

June 1 Albany New York State Nurses Association  
 June 8 New York City New York's Hotel Pennsylvania  
 7.0 Total MCLE Credits  
 #0C56/ **\$150 Member** / \$250 Non-Member

### Dealing With Your Client's Retirement Assets

(9:00 a.m. – 1:00 p.m.)  
 June 5 Long Island Melville Marriott  
 June 8 Rochester Holiday Inn Rochester Airport  
 June 13 New York City New York's Hotel Pennsylvania  
 4.5 Total MCLE Credits  
 #0C54 / **\$95 Member** / \$195 Non-Member

### Practical Skills – Basics of Handling an Auto Accident Case

June 5 Albany New York State Nurses Association  
 June 6 Long Island Melville Marriott  
 Syracuse Genesee Grande Hotel  
 June 7 Buffalo Holiday Inn Amherst  
 7.0 Total MCLE Credits  
 #0C41 / **\$150 Member** / \$250 Non-Member

### Marcellus Shale: New Regulation Challenges

June 7 Albany New York State Bar Association  
 June 13 Binghamton Binghamton Riverwalk Hotel  
 June 22 New York City Concierge Conference Center  
 7.0 Total MCLE Credits  
 #0C72/ **\$150 Member** / \$250 Non-Member

### Practical Skills – Basic Tort & Insurance Law

June 12 Long Island Melville Marriott  
 June 13 Buffalo Holiday Inn Amherst  
 June 14 Albany New York State Nurses Association  
 Westchester Westchester Marriott  
 June 15 New York City New Yorker Hotel  
 6.5 Total MCLE Credits  
 #0C44 / **\$150 Member** / \$250 Non-Member

### Ethics 2012

(9:00 a.m. – 1:00 p.m.) – **Dates and hotels to be confirmed**  
 Albany, Buffalo, Ithaca, Long Island, New York City, Rochester,  
 Syracuse, Westchester  
 4.0 Total MCLE Credits  
 #0C73/ **\$125 Member** / \$225 Non-Member

## Additional Spring 2012 Programs

**As we go to press, the following CLE courses are in the process of being scheduled. Visit [www.nysba.org/cle](http://www.nysba.org/cle) after February 1 for complete program information and to register online.**

Advanced Insurance Coverage

Introduction to Sports Law

Public Sector Labor and Employment Law

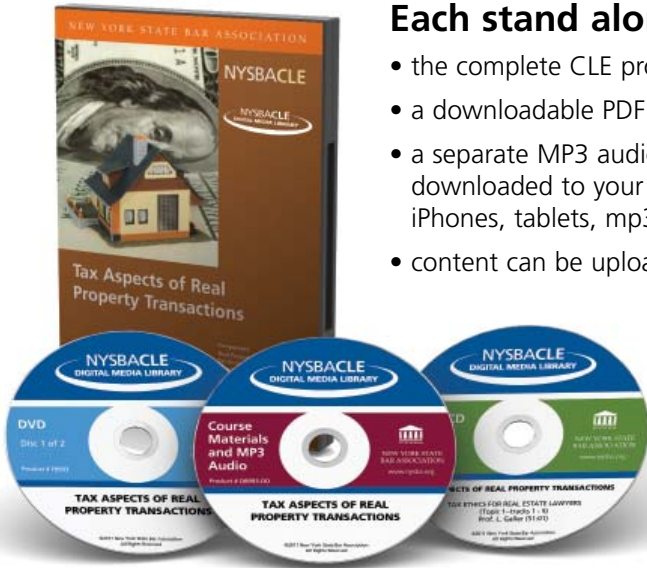
Representing a Political Candidate  
(and Winning!)

Sale and Purchase of Coops/Condos

Women on the Move 2012

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2011–2012 • PN: 40011GP  
Non-Member Price: \$800 / **Member Price: \$600**

### Business/Corporate Law and Practice

**Authors:** Michele A. Santucci, Esq.; Professor Leona Beane; Richard V. D'Alessandro, Esq.; Professor Ronald David Greenberg  
2011–2012 • 886 pp. • PN: 405191  
Non-Member Price: \$105 / **Member Price: \$90**

### Criminal Law and Practice

**Authors:** Lawrence N. Gray, Esq.; Honorable Leslie Crocker Snyder; Honorable Alex M. Calabrese  
2011–2012 • 152 pp. • PN: 406491  
Non-Member Price: \$105 / **Member Price: \$90**

### Debt Collection and Judgment Enforcement

**Authors:** William Ilecki, Esq.  
2011–2012 • 233 pp. • PN: 423801  
Non-Member Price: \$105 / **Member Price: \$90**

### Elder Law and Will Drafting

**Authors:** Jessica R. Amelar, Esq.; Bernard A. Krooks, Esq.  
2011–2012 • 300 pp. • PN: 40821  
Non-Member Price: \$105 / **Member Price: \$90**

### Limited Liability Companies

**Author:** Michele A. Santucci, Esq.  
2011–2012 • 323 pp. • PN: 41241  
Non-Member Price: \$105 / **Member Price: \$90**

### Matrimonial Law

**Author:** Willard H. DaSilva, Esq.  
2011–2012 • 346 pp. • PN: 412191  
Non-Member Price: \$105 / **Member Price: \$90**

### Mechanic's Liens

**Authors:** George Foster Mackey, Esq.; Norman D. Alvy, Esq.  
2011–2012 • 164 pp. • PN: 403191  
Non-Member Price: \$105 / **Member Price: \$90**

### Mortgages

**Authors:** Philip C. Kilian, Esq.; Christopher P. Daly, Esq.  
2011–2012 • 239 pp. • PN: 41381  
Non-Member Price: \$105 / **Member Price: \$90**

### Mortgage Foreclosures

**Author:** Francis J. Smith, Esq.  
2011–2012 • 95 pp. • PN: 41401  
Non-Member Price: \$105 / **Member Price: \$90**

### New York Residential Landlord-Tenant Law and Procedure

**Authors:** Hon. Gerald Lebovits; Damon P. Howard, Esq.; Michael B. Terk, Esq.  
2011–2012 • 451 pp. • PN: 41691  
Non-Member Price: \$80 / **Member Price: \$72**

### Probate and Administration of Decedents' Estates

**Authors:** Jessica R. Amelar, Esq.; Arlene Harris, Esq.  
2011–2012 • 190 pp. • PN: 419601  
Non-Member Price: \$105 / **Member Price: \$90**

### Real Estate Transactions—Commercial Property

**Author:** Christina Kallas, Esq.  
2011–2012 • 358 pp. • PN: 403701  
Non-Member Price: \$105 / **Member Price: \$90**

### Real Estate Transactions—Residential Property

**Authors:** Kenneth M. Schwartz, Esq.; Claire Samuelson Meadow, Esq.  
2011–2012 • 593 pp. • PN: 421401  
Non-Member Price: \$105 / **Member Price: \$90**

### Representing the Personal Injury Plaintiff in New York

**Author:** Patrick J. Higgins, Esq.  
2011–2012 • 449 pp. • PN: 419191  
Non-Member Price: \$105 / **Member Price: \$90**

### Social Security Law and Practice

**Author:** Charles E. Binder, Esq.  
2011–2012 • 198 pp. • PN: 422911  
Non-Member Price: \$65 / **Member Price: \$57**

### Zoning and Land Use

**Authors:** Michael E. Cusack, Esq.; John P. Stockli, Jr., Esq.; Herbert A. Kline, Esq.  
2011–2012 • 227 pp. • PN: 423911  
Non-Member Price: \$105 / **Member Price: \$90**

# Information and Policies, for attending live programs

**Pre-registration Strongly Advised:** You can save money and guarantee your seat and course materials by registering early. Registrations received or postmarked within 10 days of the event, or at the door, are subject to a higher registration fee. Seating is limited in all locations and registrations are taken on a first-come, first-served basis. If you plan to pre-register within 10 days of the program or to register at the door, please call the CLE Registrar's Office at (800) 582-2452 to verify that the program is not sold out or that the date or location has not been changed. Pre-registrants are guaranteed a seat and set of course materials, and will automatically be notified if there are any such changes in the date or location of the program.

**Cancellations are easy – full refunds are given:** Your full registration fee will be refunded if you give us notice no later than the close of business (4:45 p.m. EST) on the day prior to the date of the program for which you registered. To cancel, write the CLE Registrar's Office at One Elk Street, Albany, New York 12207; or fax (518) 487-5618; or call (800) 582-2452. If you do not cancel and do not attend the program, a complete set of materials will be forwarded to you in consideration of the registration fee. Non-registrants may purchase program materials after the final program date.

**MCLE Credit:** These programs are acceptable for MCLE credit in New York and many other MCLE jurisdictions.

**Tuition Assistance:** New York Attorneys may apply for tuition assistance to attend a program based on financial hardship. Any New York attorney who has a genuine financial hardship may apply for tuition assistance for a CLE program by completing a *Tuition Assistance Request Form* and returning it to the CLE Department no later than five working days prior to the program, explaining the basis of his/her hardship. If granted, the attorney will receive tuition assistance, depending on the individual's circumstances. For more details, please contact our CLE Registrar's Office at (800) 582-2452.

**Group Discounts:** Depending on availability, group discounts are available to law firms and organizations sending 5 or more employees to NYSBA CLE programs. Please contact Debbie York at 1-518-487-5600 for more information.

**Non Members:** Join the NYSBA and enjoy great discounts on CLE seminars, products, and other valuable NYSBA services. NYSBA members can save 30 percent or more over non-members on CLE seminars alone. Join now and take advantage of NYSBA membership discounts throughout the year.

If you wish to join, please contact NYSBA Membership Services at (518) 487-5577 and an application will be sent to you.

Tape Recording of NYSBA Seminars is not permitted.



**Accommodations for Persons with Disabilities:** NYSBA welcomes participation by individuals with disabilities. NYSBA is committed to complying with all applicable laws that prohibit discrimination against individuals on the basis of disability in the full and equal enjoyment of its goods, services, programs, activities, facilities, privileges, advantages, or accommodations. To request auxiliary aids or services or if you have any questions regarding accessibility, please contact Cindy O'Brien at 518-487-5585.

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# NYSBA CLE

## Spring 2012 MCLE Course Calendar

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- Latest additions to *CLE OnLine*
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IMPORTANT NOTICE  
This may be the only information you receive about these programs, unless you request more (see inside). Please save this catalog and share it with colleagues who may be interested in these programs.

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