The Law Society

International

5 CPD hours

International marketplace 2016: *Future growth*

Thursday 6 October 2016
The Law Society, London

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International marketplace 2016:
Future growth

Date: Thursday 6 October 2016
Venue: The Law Society, London

Timings: 09:00 – 17:00, with a networking drinks reception until 19:00

This full-day conference will address the key issues facing firms looking to grow their established international activities, as well as those with commercial clients looking to explore opportunities abroad. Join us for a lively and engaging day of conference sessions, panel discussions and practical breakout groups.

International marketplace is our flagship event out of the 180 international events we run annually

The total export value of legal services is £4.8 billion

Conference themes this year will focus on the role of international development banks in creating legal frameworks, how clients and firms be working together in the years ahead and robots v lawyers - on which side is technology?

In 2015, International marketplace attracted delegates from 15 countries

Network with international delegations

We are delighted to welcome international delegations from emerging markets in Africa, Latin America, Europe, the CIS and Asia, who will be attending the event.

'The fact that leading law firms of the UK shared their experience and knowledge was very fruitful and beneficial for me. I met a lot of worthy colleagues with whom I would like to continue a long-term friendship as well as a business relationship.'

Who should attend?

- Top 200 law firms with established international activities.
- Firms with commercial clients looking to develop international opportunities.

The impact of Brexit

Brexit throws up a number of questions for law firms working internationally; not least: how will Brexit change the way firms and their clients work together across borders? Will Brexit have a positive or negative impact? What will the challenges and opportunities be in this post-EU scenario for the UK? Will new market barriers be created as a result, or are we able to opens doors previously closed to us? Which practice areas will undergo severe upheaval and which will remain largely unaffected?

Armed with the latest information of the day, we have incorporated a panel session to the programme which will provide expert insights on how the international marketplace will adapt to a UK outside the European Union.

Programme

09:00 - 09:30	*Registration with refreshments*
09:30 - 09:45	**Welcome and introduction** **Speaker:** Robert Bourns, president, Law Society of England and Wales
09:45 - 10:30	**Keynote address: The role of international development banks in creating legal frameworks and sharing best practices in emerging markets** **Speaker:** Marie-Anne Birken, general counsel, European Bank for Reconstruction and Development
10:30 - 10:50	*Refreshments break*
10:50 - 12:45	**Panel discussion: The law firm and the market - How will clients and firms be working together in the years ahead?** **Moderator:** Stephen Denyer, director of strategic relationships, Law Society of England and Wales **Speakers:** Robert Bourns, president, Law Society of England and Wales and partner, TLT Geoff McClellan, managing partner - clients and sectors, Herbert Smith Freehills Edwin Tham, senior counsel, Danilov & Konradi LLP
12:45 - 13:45	*Lunch break and networking*
13:45 - 15:15	**Brexit and the marketplace** Our panellists will provide insights on how the international marketplace will adapt to a UK outside the European Union. **Chair:** Mickael Laurans, head of the joint Brussels office, Law Societies of England and Wales, Northern Ireland and Scotland **Speakers:** Representative of the Department for International Trade (speaker TBC) Yang Yuhua, partner, Llinks Law Office Representative from Baker & McKenzie Harold Paisner, senior partner, BLP Law Markus Malik, counsel, Jurit
15:15 - 15:40	*Refreshments break*
15:40 - 17:00	**Panel discussion: Robots v lawyers - On which side is technology?** **Moderator:** Peter Wright, chair, Law Society Technology & Law Reference Group and managing director, DigitalLawUK Ltd **Speakers:** Chrissie Lightfoot, CEO and founder of EntrepreneurLawyer, author of the *Naked Lawyer* series Laura Dowson, head of innovation and development, Relate Paul D Paton, JSD, dean of law, Faculty of Law, University of Alberta Krishna Sood, technology lawyer, Microsoft, London
17:00 - 17:10	**Closing remarks** **Speaker:** Charlotte Ford, head of international, Law Society of England and Wales
17:10 - 19:00	Networking reception

Please note this programme may be subject to change.

Booking form

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For enquiries, please telephone 020 7316 5700 or email events@lawsociety.org.uk

Online

To register for this event online, please go to **www.lawsociety.org.uk/events**. Select the event you want to attend and click on the 'book event' button. We recommend you pay online by credit/debit card to guarantee your place at this event immediately. If you choose to pay by cheque, please send payment, with your booking details attached, within 10 days of making the booking.

By Post

To register please complete the form below in CAPITAL LETTERS and return it with a cheque made payable to **The Law Society** to: Events Team, 113 Chancery Lane, London WC2A 1PL, DX 56 Lon/Chancery Ln.

*Please note: bookings for this event **cannot** be taken over the phone.*

One name per form please (you may photocopy this form).

Title: _____ First name: _____ Surname: _____

Position: _____

Organisation: _____

Company VAT registration number: _____

Address: _____

_____

_____ Postcode: _____

Tel: _____ Fax: _____

DX: _____ Email: _____

Registration fees

International Division member	£250 + VAT = £300	£300 + VAT = £360
Practising Certificate holder	£295 + VAT = £354	£345 + VAT = £414
Non-Practising Certificate holder	£395 + VAT = £474	£445 + VAT = £534

Please make cheques payable to the Law Society. For enquiries ring **020 7316 5700** or email **events@lawsociety.org.uk**

NB: Joining instructions will be sent by email two weeks before the event. All conference fees are subject to 20% VAT.

Access, dietary or other requirements:

_____

_____

Office Use:

BUDGET: 14325 – 210020 – INTEVECO01

Delegates will be given a list of all delegate names. If you do not want your name to be published on the list, please tick this box ☐

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2. If you have any special dietary requirements you must give us written notice at least 10 working days before the event and a supplement may be payable for special dietary requests.
3. Payment must be received by the events team prior to the event. If the balance is outstanding we will require credit/debit card details at registration from the delegate. If you require an invoice or VAT receipt this must be requested in writing to: events@lawsociety.org.uk
4. No refunds will be given for cancellations that occur at or less than 10 working days from the event date. If you wish to cancel more than 10 working days before the event, you will be refunded the registration fee less an administration charge of 20%. If you cancel your place prior to payment, you are still required to pay either the 20% administration fee or the full costs dependant on the time of cancellation. If you need to remove a delegate from your booking or cancel it completely please contact the Events team for advice using the contact details below. Please be ready to quote your booking ID and date of booking (these items can be found in your booking confirmation email). Please note that the delegate price may vary depending on the membership of the new delegate.
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