RESIDENTIAL REAL ESTATE CLOSING CUSTOMS BY COUNTY

ESSEX COUNTY

- 1. Title Insurance Rate Zone X Zone 1 Zone 2
- 2. Contracts drafted by Attorney or Realtor? Realtor or Attorney
- 3. If Realtor, are they subject to Attorney approval/disapproval, and is "written" Attorney notification required? **Subject to attorney disapproval; no written confirmation of approval required.**
- 4. What is the contract form used by realtors or attorneys (for example: local Bar Association approved form or NYSBA form)? No approved form used in the northern part of the county; form approved by the Warren County Bar Association used in the southern part of the county.
- 5. Who holds deposit? Realtor or Attorney
- What is customary deposit amount? \$500 \$5000 (but as much as 10% for lakefront property, second homes or high end homes)
- 7. Is Survey required? No
- 8. Who obtains and pays for Survey? **Buyer**
- 9. Type of Deed? Warranty with lien covenant
- 10. What documents are required for recording the Deed and who prepares them (for example: RP-5217 and TP-584)? RP-5217, TP-584 and IT-2663 prepared by Seller's attorney
- 11. Type of Title Search (Abstract, Notes, integrated into title report) Abstract of title or Seller's fee policy of title insurance with a stub search update and copies of all excepted items in policy
- 12. Title Search provided by Buyer or Seller? **Seller**
- 13. Who prepares title searches? (Title Company, Abstract Company or Attorney?) <u>Title</u> <u>Company</u>, <u>Abstract Company</u>
- 14. Minimum Search Period? 40 years starting with a warranty deed; if contract requires confirmation that the lot was legally created or pre-existing with regard to APA jurisdiction, a search must commence on or before prior to May 21, 1973 and may require parallel search of adjacent lands to confirm this and other aspects of APA jurisdiction
- 15. Other customary searches: (municipal/judgment/tax/patriot/bankruptcy/UCC) <u>Tax</u>
 search; APA index search; other searches obtained if required by Lender
 or Contract
- 16. Who provides, and pays for, closing bring-down search? **Buyer**
- 17. Is Owner's Policy customary? Yes
- 18. Who pays for Owner's Policy? Buyer

- 19. Who prepares title commitments? (Attorneys, third-party title agents, Title Insurance Company) **Usually third-party title agent or Buyer's attorney**
- 20. Are Clerk's records available on line? If so, are they free? (Provide a link to the Clerk's web site if possible) Yes; http://www.searchiqs.com/Essex.html
- 21. Are County GIS maps available on line? (If so, provide a link to them if possible) **Yes**; http://rpts-imo.co.essex.ny.us/IMO/index.aspx
- 22. Water reading or other municipal charge customs. Varies by municipality
- 23. Fund disbursement at closing: who cuts checks at closing? (Bank, Seller's or Buyer's Attorney or Title Company) Bank attorney usually cuts all checks for Buyers & Sellers, and Buyer brings one bank check (or escrow check from Buyer's attorney) payable to Seller or to Seller's lender for the mortgage payoff
- 24. Who pays off Mortgage? Is there a handling fee? <u>Title agent, Seller's attorney</u> or bank attorney; there is a handling fee
- 25. Are satisfactions/discharges sent directly to the County Clerk? Yes
- 26. When are funds released? [before or after recording] <u>At closing, before</u> recording if title agent present; if title agent not present, funds held in escrow until recording complete
- 27. Are realtors paid at closing? Yes. Checks are cut as directed by listing realtor: in northern part of county, checks made payable to listing realtor and listing realtor disbursed to co-broker; in southern part of county may be requested to pay broker and co-broker checks separately.
- 28. Who records closing documents? <u>Title agent or buyer's attorney if no title</u> <u>agent</u>
- 29. Any customary additional fees charged by title agents or closers (pick-up fees, etc.) and range of the charges The fee for handling recording of documents is included in the closing bring-down search
- 30. Other local customs and practices:

Patricia E. Watkins, Esq. contributed to the completion of this form.