



Staff Memorandum

**ANNUAL MEETING
Agenda Item #4**

Attached for your reference are the unaudited financial statements through December 31, 2013.

**NEW YORK STATE BAR ASSOCIATION
2013 OPERATING BUDGET
TWELVE MONTHS OF CALENDAR YEAR 2013**

REVENUE

	2013 BUDGET	ADJUST- MENTS	2013 <u>UNAUDITED</u> BUDGET AS ADJUSTED	2013 <u>UNAUDITED</u> RECEIVED 12/31/2013	% RECEIVED 12/31/2013	2012 BUDGET	2012 <u>UNAUDITED</u> RECEIVED 12/31/2012	% RECEIVED 12/31/2012
MEMBERSHIP DUES	11,792,500		11,792,500	11,689,093	99.12%	11,792,500	11,822,251	100.25%
SECTIONS:								
Dues	1,513,050		1,513,050	1,472,432	97.32%	1,459,300	1,480,344	101.44%
Programs	2,330,500	40,000	2,370,500	2,211,549	93.29%	2,330,075	2,317,911	99.48%
INVESTMENT INCOME	125,000		125,000	468,512	374.81%	88,000	176,743	200.84%
ADVERTISING	372,000		372,000	319,126	85.79%	242,000	315,154	130.23%
CLE	6,460,000		6,460,000	5,498,250	85.11%	6,205,000	5,855,648	94.37%
USI AFFINITY PAYMENT	1,994,000		1,994,000	1,973,760	98.98%	1,917,000	1,994,000	104.02%
ANNUAL MEETING	900,000		900,000	786,986	87.44%	848,000	888,347	104.76%
HOUSE OF DELEGATES & COMMITTEES	105,600		105,600	131,006	124.06%	144,500	135,261	93.61%
PUBLICATIONS ROYALTIES & OTHER	327,800		327,800	289,138	88.21%	384,000	288,914	75.24%
TOTAL REVENUE	25,920,450	40,000	25,960,450	24,839,852	95.68%	25,410,375	25,274,573	99.47%

EXPENSE

	2013 BUDGET	ADJUST- MENTS	2013 <u>UNAUDITED</u> BUDGET AS ADJUSTED	2013 <u>UNAUDITED</u> EXPENDED 12/31/2013	% EXPENDED 12/31/2013	2012 BUDGET	2012 <u>UNAUDITED</u> EXPENDED 12/31/2012	% EXPENDED 12/31/2012
SALARIES & FRINGE	10,572,100		10,572,100	10,486,649	99.19%	10,123,150	9,798,163	96.79%
BAR CENTER:								
Rent	282,500		282,500	285,078	100.91%	270,000	337,758	125.10%
Building Services	373,500		373,500	355,189	95.10%	342,500	269,912	78.81%
Insurance	132,000		132,000	150,540	114.05%	135,000	124,380	92.13%
Taxes	167,750		167,750	21,297	12.70%	150,750	148,686	98.63%
Plant and Equipment	721,500		721,500	673,757	93.38%	605,500	562,545	92.91%
Administration	650,100	15,000	665,100	610,317	91.76%	627,500	584,465	93.14%
SECTIONS	3,831,050	40,000	3,871,050	3,499,410	90.40%	3,768,485	3,565,406	94.61%
PUBLICATIONS:								
Journal	609,900		609,900	473,660	77.66%	611,600	480,567	78.58%
Law Digest	300,500		300,500	312,684	104.05%	301,100	310,463	103.11%
State Bar News	287,300		287,300	275,848	96.01%	297,800	266,418	89.46%
MEETINGS:								
Annual Meeting	355,500		355,500	373,971	105.20%	349,000	341,485	97.85%
House of Delegates, Officers and Executive Committee	433,850		433,850	466,572	107.54%	461,950	450,695	97.56%
COMMITTEES AND DEPARTMENTS:								
CLE	2,946,600	50,000	2,996,600	2,644,751	88.26%	3,219,000	2,768,556	86.01%
LPM/ECTF	93,550		93,550	56,255	60.13%	105,850	58,293	55.07%
MARKETING	115,050		115,050	86,258	74.97%	102,750	61,816	60.16%
MEDIA SERVICES	291,200		291,200	267,915	92.00%	295,850	275,741	93.20%
MEMBERSHIP	634,575	52,538	687,113	616,622	89.74%	635,050	665,295	104.76%
ALL OTHERS	2,640,630	30,762	2,671,392	2,312,657	86.57%	2,582,385	2,179,078	84.38%
TOTAL EXPENSE	25,439,155	188,300	25,627,455	23,969,430	93.53%	24,985,220	23,249,722	93.05%
BUDGETED SURPLUS	481,295	(148,300)	332,995	870,422		425,155	2,024,851	

NEW YORK STATE BAR ASSOCIATION
STATEMENTS OF FINANCIAL POSITION
AS OF DECEMBER 31, 2013

<u>ASSETS</u>	<u>UNAUDITED</u> <u>12/31/2013</u>	<u>UNAUDITED</u> <u>12/31/2012</u>
<u>Current Assets:</u>		
General Cash and Cash Equivalents	14,236,513	13,000,931
Accounts Receivable	0	39,842
Accrued interest receivable		
Prepaid expenses	1,161,183	1,308,275
Inventories	93,301	168,853
Royalties and Admin. Fees receivable	748,010	688,641
Total Current Assets	16,239,007	15,206,542
<u>Board Designated Accounts:</u>		
<u>Cromwell Fund:</u>		
Cash and Investments at Market Value	1,947,608	1,680,193
Accrued interest receivable		0
	1,947,608	1,680,193
<u>Replacement Reserve Account:</u>		
Equipment replacement reserve	1,115,405	1,113,552
Repairs replacement reserve	792,829	791,512
Furniture replacement reserve	219,542	219,182
	2,127,776	2,124,246
<u>Long-Term Reserve Account:</u>		
Cash and Investments at Market Value	17,580,491	14,938,721
Accrued interest receivable	74,225	60,447
	17,654,716	14,999,168
<u>Sections Accounts:</u>		
Section Accounts Cash equivalents and Investments at market value	2,972,736	2,789,602
Cash	184,571	232,849
	3,157,307	3,022,451
<u>Fixed Assets:</u>		
Furniture and fixtures	1,328,968	1,324,097
Leasehold Improvements	1,363,251	1,363,251
Equipment	7,602,128	6,920,525
Telephone	107,636	107,636
	10,401,983	9,715,509
Less accumulated depreciation	7,425,739	6,979,074
Net fixed assets	2,976,244	2,736,435
Total Assets	44,102,658	39,769,035

LIABILITIES AND FUND BALANCES

<u>Current liabilities:</u>		
Accounts Payable & other accrued expenses	1,988,345	1,264,580
Deferred dues	9,108,396	9,374,131
Deferred grant revenue	30,390	29,389
Other deferred revenue	511,110	374,036
Unearned Income CLE	34,101	238,868
Payable To The New York Bar Foundation	14,643	48,305
Total current liabilities & Deferred Revenue	11,686,985	11,329,309
<u>Long Term Liabilities:</u>		
Accrued Pension Costs	3,170,067	3,095,442
Accrued Other Postretirement Benefit Costs	5,410,277	5,193,777
Accrued Supplemental Plan Costs and Defined Contribution Plan Costs	562,608	522,119
Total Liabilities & Deferred Revenue	20,829,937	20,140,647
<u>Board designated for:</u>		
Cromwell Account	1,947,608	1,680,193
Replacement Reserve Account	2,127,776	2,124,246
Long-Term Reserve Account	8,437,539	6,127,383
Section Accounts	3,157,307	3,022,451
Invested in Fixed Assets (Less capital lease)	2,976,244	2,736,435
Undesignated	4,626,246	3,937,680
Total Net Assets	23,272,721	19,628,388
Total Liabilities and Net Assets	44,102,658	39,769,035

New York State Bar Association
Statement of Activities
For the Twelve Months Ending December 31, 2013

	<u>December 2013</u>	<u>December 2012</u>
REVENUES AND OTHER SUPPORT		
Membership dues	\$11,689,094	\$11,822,251
Section revenues		
Dues	1,472,432	1,480,344
Programs	2,211,549	2,317,911
Continuing legal education program and publications	5,498,250	5,855,648
Administrative fee and royalty revenue	2,181,565	2,196,930
Annual meeting	786,986	888,347
Investment income	1,012,733	569,288
Other revenue	533,152	529,697
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Total revenue and other support	25,385,761	25,660,416
PROGRAM EXPENSES		
Continuing legal education program	4,336,873	4,303,799
Graphics	2,175,222	1,919,336
Government relations program	601,863	481,910
Law, youth and citizenship program	256,392	207,941
Lawyer assistance program	228,716	185,096
Lawyer referral and information services	210,259	131,162
Law practice management services	183,861	148,074
Media / public relations services	623,778	389,321
Meetings services	399,469	326,136
Membership services	1,066,279	1,035,862
Pro bono program	201,594	171,699
House of delegates	422,792	408,660
Executive committee	43,779	42,035
Other committees	733,928	1,329,954
Sections	3,499,410	3,565,406
Section newsletters	135,990	112,706
Publications	1,062,192	1,057,448
Annual meeting expenses	373,971	341,485
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Total program expenses	16,556,368	16,158,030
MANAGEMENT AND GENERAL EXPENSES		
Salaries and fringe benefits	4,472,075	4,563,490
Rent and equipment costs	1,100,715	1,114,235
Consultant and other fees	983,869	656,720
Depreciation and amortization	525,714	430,751
Other expenses	330,689	326,494
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Total management and general expenses	7,413,062	7,091,690
CHANGES IN NET ASSETS BEFORE INVESTMENT TRANSACTIONS AND OTHER ITEMS		
Realized and unrealized gain (loss) on investments	1,416,331	2,410,696
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CHANGES IN NET ASSETS	3,644,332	3,705,375
Net assets, beginning of year	<hr/>	<hr/>
	19,628,389	15,923,014
Net assets, end of year	<hr/> <hr/>	<hr/> <hr/>
	23,272,721	19,628,389