



Staff Memorandum

ANNUAL MEETING Agenda Item #4

Attached for your reference are the unaudited financial statements through December 31, 2014.

**NEW YORK STATE BAR ASSOCIATION
2014 OPERATING BUDGET
TWELVE MONTHS OF CALENDAR YEAR 2014**

REVENUE

	2014 BUDGET	ADJUST- MENTS	2014 BUDGET AS ADJUSTED	UNAUDITED RECEIVED 12/31/2014	% RECEIVED 12/31/2014	2013 BUDGET	UNAUDITED RECEIVED 12/31/2013	% RECEIVED 12/31/2013
MEMBERSHIP DUES	11,625,000		11,625,000	11,328,611	97.45%	11,792,500	11,601,489	98.38%
SECTIONS:								
Dues	1,475,905		1,475,905	1,424,678	96.53%	1,434,550	1,458,951	101.70%
Programs	2,530,895	38,000	2,568,895	2,128,225	82.85%	2,166,500	2,222,987	102.61%
INVESTMENT INCOME	254,000		254,000	417,921	164.54%	125,000	468,512	374.81%
ADVERTISING	323,000		323,000	102,581	31.76%	372,000	319,126	85.79%
CLE	6,408,100		6,408,100	5,614,622	87.62%	6,460,000	5,487,664	84.95%
USI AFFINITY PAYMENT	1,972,000		1,972,000	2,029,531	102.92%	1,994,000	1,973,760	98.98%
ANNUAL MEETING	875,000		875,000	927,610	106.01%	900,000	796,093	88.45%
HOUSE OF DELEGATES & COMMITTEES	148,000		148,000	176,303	119.12%	105,600	132,060	125.06%
PUBLICATIONS ROYALTIES & OTHER	320,000		320,000	280,015	87.50%	327,800	326,526	99.61%
TOTAL REVENUE	25,931,900	38,000	25,969,900	24,430,097	94.07%	25,677,950	24,787,168	96.53%

EXPENSE

	2014 BUDGET	ADJUST- MENTS	2014 BUDGET AS ADJUSTED	UNAUDITED EXPENDED 12/31/2014	% EXPENDED 12/31/2014	2013 BUDGET	UNAUDITED EXPENDED 12/31/2013	% EXPENDED 12/31/2013
SALARIES & FRINGE	10,575,600	175,000	10,750,600	10,629,098	98.87%	10,572,100	7,486,283	70.81%
BAR CENTER:								
Rent	285,100		285,100	285,078	99.99%	282,500	285,078	100.91%
Building Services	302,400		302,400	308,017	101.86%	373,500	355,189	95.10%
Insurance	134,000		134,000	140,175	104.61%	132,000	150,540	114.05%
Taxes	4,750		4,750	25,214	530.82%	167,750	18,753	11.18%
Plant and Equipment	692,500		692,500	761,776	110.00%	721,500	673,757	93.38%
Administration	641,500	80,000	721,500	844,378	117.03%	650,100	610,341	93.88%
SECTIONS	3,950,350	38,000	3,988,350	3,376,311	84.65%	3,588,550	3,502,857	97.61%
PUBLICATIONS:								
Journal	573,700		573,700	474,347	82.68%	609,900	473,660	77.66%
Law Digest	291,500		291,500	130,309	44.70%	300,500	312,684	104.05%
State Bar News	284,300		284,300	247,412	87.02%	287,300	275,848	96.01%
MEETINGS:								
Annual Meeting	366,500		366,500	381,729	104.16%	355,500	373,971	105.20%
House of Delegates, Officers and Executive Committee	463,650		463,650	466,378	100.59%	433,850	466,572	107.54%
COMMITTEES:								
CLE	2,772,900		2,772,900	2,530,990	91.28%	2,960,900	2,646,712	89.39%
LPM/ECTF	95,400		95,400	71,798	75.26%	93,550	56,255	60.13%
MARKETING	132,620		132,620	54,600	41.17%	115,050	86,258	74.97%
MEDIA SERVICES	300,250		300,250	282,737	94.17%	291,200	267,915	92.00%
MEMBERSHIP	786,370	2,500	788,870	542,277	68.74%	634,575	616,622	97.17%
ALL OTHERS	2,769,420	5,000	2,774,420	2,378,552	85.73%	2,626,330	2,312,658	88.06%
TOTAL EXPENSE	25,422,810	300,500	25,723,310	23,931,176	93.03%	25,196,655	20,971,953	83.23%
BUDGETED SURPLUS	509,090	(262,500)	246,590	498,921		481,295	3,815,215	

NEW YORK STATE BAR ASSOCIATION
STATEMENTS OF FINANCIAL POSITION
AS OF DECEMBER 31, 2014

<u>ASSETS</u>	<u>UNAUDITED</u> <u>12/31/2014</u>	<u>UNAUDITED</u> <u>12/31/2013</u>
<u>Current Assets:</u>		
General Cash and Cash Equivalents	14,554,865	14,453,338
Accounts Receivable	40,162	40,913
Accrued interest receivable		
Prepaid expenses	1,313,109	1,161,159
Inventories	100,249	91,351
Royalties and Admin. Fees receivable	688,328	780,228
Total Current Assets	<u>16,696,713</u>	<u>16,526,989</u>
<u>Board Designated Accounts:</u>		
<u>Cromwell Fund:</u>		
Cash and Investments at Market Value	2,029,908	1,947,608
Accrued interest receivable	0	0
	<u>2,029,908</u>	<u>1,947,608</u>
<u>Replacement Reserve Account:</u>		
Equipment replacement reserve	1,115,980	1,115,405
Repairs replacement reserve	793,237	792,829
Furniture replacement reserve	219,638	219,542
	<u>2,128,855</u>	<u>2,127,777</u>
<u>Long-Term Reserve Account:</u>		
Cash and Investments at Market Value	18,775,487	17,580,491
Accrued interest receivable	45,759	74,225
	<u>18,821,246</u>	<u>17,654,716</u>
<u>Sections Accounts:</u>		
Section Accounts Cash equivalents and Investments at market value	3,028,672	2,972,736
Cash	176,592	179,081
	<u>3,205,264</u>	<u>3,151,817</u>
<u>Fixed Assets:</u>		
Furniture and fixtures	1,332,510	1,328,968
Leasehold Improvements	1,363,251	1,363,251
Equipment	7,567,818	7,602,128
Telephone	107,636	107,636
	<u>10,371,215</u>	<u>10,401,984</u>
Less accumulated depreciation	7,851,675	7,425,739
Net fixed assets	<u>2,519,540</u>	<u>2,976,245</u>
Total Assets	<u><u>45,401,526</u></u>	<u><u>44,385,151</u></u>
<u>LIABILITIES AND FUND BALANCES</u>		
<u>Current liabilities:</u>		
Accounts Payable & other accrued expenses	1,367,963	1,937,672
Deferred dues	8,942,291	9,357,292
Deferred grant revenue	31,710	29,390
Other deferred revenue	620,058	575,263
Unearned Income CLE	60,366	58,902
Payable To The New York Bar Foundation	111,252	18,910
Total current liabilities & Deferred Revenue	<u>11,133,640</u>	<u>11,977,429</u>
<u>Long Term Liabilities:</u>		
Accrued Pension Costs	635,800	735,425
Accrued Other Postretirement Benefit Costs	5,217,872	4,917,872
Accrued Supplemental Plan Costs and Defined Contribution Plan Costs	507,600	535,910
Total Liabilities & Deferred Revenue	<u>17,494,912</u>	<u>18,166,636</u>
<u>Board designated for:</u>		
Cromwell Account	2,029,908	1,947,608
Replacement Reserve Account	2,128,855	2,127,777
Long-Term Reserve Account	12,414,214	11,391,284
Section Accounts	3,205,264	3,151,817
Invested in Fixed Assets (Less capital lease)	2,519,540	2,976,245
Undesignated	5,608,833	4,623,784
Total Net Assets	<u>27,906,614</u>	<u>26,218,515</u>
Total Liabilities and Net Assets	<u><u>45,401,526</u></u>	<u><u>44,385,151</u></u>

New York State Bar Association
Statement of Activities
For the Twelve Months Ending December 31, 2014

	December 2014	December 2013
REVENUES AND OTHER SUPPORT		
Membership dues	\$11,328,611	\$11,601,489
Section revenues		
Dues	1,424,678	1,458,951
Programs	2,128,225	2,222,987
Continuing legal education program and publications	5,614,622	5,487,664
Administrative fee and royalty revenue	2,257,749	2,223,579
Annual meeting	927,610	796,093
Investment income	890,597	1,012,733
Other revenue	333,564	530,581
	24,905,656	25,334,077
PROGRAM EXPENSES		
Continuing legal education program	4,256,899	4,156,432
Graphics	2,095,047	2,025,891
Government relations program	625,843	547,031
Law, youth and citizenship program	273,928	233,099
Lawyer assistance program	230,220	207,965
Lawyer referral and information services	206,620	194,839
Law practice management services	184,217	166,600
Media / public relations services	564,657	587,440
Meetings services	405,669	360,066
Membership services	957,796	1,018,373
Pro bono program	209,238	179,955
House of delegates	411,046	422,792
Executive committee	55,331	43,779
Other committees	901,818	733,928
Sections	3,376,311	3,502,857
Section newsletters	140,370	121,113
Publications	852,067	1,062,192
Annual meeting expenses	381,729	373,971
	16,128,806	15,938,323
MANAGEMENT AND GENERAL EXPENSES		
Salaries and fringe benefits	4,627,508	2,095,164
Rent and equipment costs	1,162,217	1,100,715
Consultant and other fees	1,067,666	983,869
Depreciation and amortization	584,036	525,714
Other expenses	360,948	328,169
	7,802,375	5,033,631
CHANGES IN NET ASSETS BEFORE INVESTMENT TRANSACTIONS AND OTHER ITEMS		
	974,475	4,362,123
Realized and unrealized gain (loss) on investments	723,934	2,228,001
Realized gain (loss) on sale of equipment	(10,310)	
	1,688,099	6,590,124
CHANGES IN NET ASSETS		
Net assets, beginning of year	26,218,515	19,628,391
Net assets, end of year	27,906,614	26,218,515