#### The More Trustees The Merrier? All About Directed Trusts

NEW YORK STATE BAR ASSOCIATION Trusts and Estates Law Section

> Spring Meeting May 3, 2018

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### **Introduction & Brief History**

- Directed trusts recognized for 100 years in Delaware
- 1986 new statute
- 2000s consent petition procedure streamlined leading to influx
- Fee reduction
- Change in threshold for liability
- Symbiotic interaction of directed trust v. bifurcated cotrustees

# Why Use a Directed Trust?

- Maintain control over trust funded with interest in family company
  E.g. Trust holding LLCs holding shopping centers
- Alleviate need to diversify trust funded with unique assets
  - E.g. Trust holding vacation home
- Maintain control over trust distributions while benefitting from professional trust management
- Maintain control over trust while benefitting from nexus to another state

• E.g. DING trust

### **Directed Trusts in New York**

No Statute

- Case Law Interpretation
  - In Re Rubin
  - In Re Rivas

### **Directed Trust Legislation**

- •UTC Section 808
- •Section 185 Restatement (Second) of Trusts
- Modified UTC
  - "No Duty" Statutes
  - "Willful Misconduct"

#### **Uniform Directed Trust Act**

- Willful Misconduct Standard
- Powers Not Covered by UDTA
  - Power of Appointment
  - Power to remove and replace trustee
  - Power of beneficiary that affects beneficial interest of beneficiary or another beneficiary
  - Power that is solely for tax objectives

### **Uniform Directed Trust Act**

• Powers of Trust Director

• "Further appropriate powers"

• Duties and Liabilities of Trust Director

• Duties and Liabilities of Directed Trustee

### **Uniform Directed Trust Act**

- •Communication Between Trust Director and Directed Trustee
  - Duty to Communicate
  - No Duty to Monitor

# **Proposed NYUDTA**

• Definition of "Willful Misconduct"

- Powers of Trust Director enumerated
  - "Further appropriate powers"

Directed Co-Trustee

#### **Reforming New York Trusts**

- Testamentary Trusts
  - Changing NY Trustee to Delaware Trustee
  - Changing situs to Delaware
- Decanting as Reformation Tool
- Inter Vivos Trusts

## **Trust Modifications in DE**

- Non-judicial settlement agreement
- Non-judicial modification agreement
- Decanting
- Merger

# **Drafting Tips**

- Establish clear intent of settlor
- Identify trust powers to be directed
  - See form 2
- Act in fiduciary capacity (unless avoiding tax nexus)
- Avoid conflicts of interest with beneficiaries
- Exculpate
- Compensate

# **Coordination Between Fiduciaries**

- Tax matters and elections
- Cash needs of trust
  - E.g. LLC holdings
- Distribution decisions that are open ended
  - E.g. power to revoke mandatory income distribution
  - E.g. pay in cash or in kind
- Valuation of nonmarketable assets
- Power of substitution
  - Form 6