

NEW YORK STATE BAR ASSOCIATION



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NYSBA

Health Law Section

Senior Housing in New York State

September 25, 2015

9 am – 4:20 pm (registration begins at 8:30)

Duane Morris LLP
1540 Broadway
New York, NY 10036-4086

Cancellation deadline: Refunds for cancellations are not available after September 18.

Register online: www.nysba.org/health

Attendance at this meeting offers up to 7.0 MCLE credit hours in the area of Professional Practice. This is not a transitional program and is not suitable for MCLE credit for newly admitted attorneys.



SCHEDULE OF EVENTS

Program Description

This program will explore all types of senior housing options available in New York, including independent living, assisted living, skilled nursing, continuing care retirement communities and, as well, home healthcare will be discussed. Licensing procedures and needs will be outlined for each of these.

The program includes a presentation on applicable regulatory trends in New York, including related health policy issues by a senior New York State Department of Health representative and the Chairperson of New York State Assembly Health Committee.

In addition, there will be an analysis of current and emerging hot topic employment issues for these businesses. There will also be a presentation on financing methods to acquire and build these properties, as well as how to assess a possible acquisition and the financing of the development of an assisted living business and operational and sources of payment for financing operations.

Schedule of Events

8:30 - 9:00 am

Registration

9:00 - 9:10

Welcome and Introduction

Nancy Sciocchetti, Esq.

Program Co-Chair

O'Connell and Aronowitz, PC

Albany/Saratoga

9:10 am -10:25 am

1.5 Credits, Professional Practice

**STANDARDS AND LICENSING REQUIREMENTS FOR VARIOUS HOUSING OPTIONS
and HOME HEALTH SERVICES**

Speakers:

Nancy Sciocchetti, Esq.

O'Connell and Aronowitz, PC

Albany

Rebecca Fuller-Gray

NYS Department of Health

Albany

A. Independent Housing

B. Adult Homes and Enriched Housing Programs

C. Assisted Living Residences and Assisted Living Programs

D. Skilled Nursing Facilities

E. Continuing Care Retirement Communities

10:25 am - 10:40 am Break

SCHEDULE OF EVENTS

10:40 am -11:30 am 1.0 Credit, Professional Practice

STANDARDS AND LICENSING REQUIREMENTS FOR VARIOUS HOUSING OPTIONS and HOME HEALTH SERVICES, continued

Speakers: **Nancy Sciocchetti, Esq.**
O'Connell and Aronowitz, PC
Albany
Rebecca Fuller-Gray
NYS Department of Health
F. Certified Home Health Agencies
G. Licensed Home Care Services Agencies
H. Unlicensed Companion Care
I. Durable Medical Equipment Providers

11:30 am - 12:20 pm 1.0 Credits, Professional Practice

REGULATORY TRENDS IN NY AND EFFECTS OF MANAGED CARE ON SENIOR HOUSING

Speakers: **Robert P. Borsody, Esq.**
Premier Senior Living LLC
NYC
Mark Kissinger
NYS Department of Health
Albany

12:20 - 1:15 pm LUNCH

1:15 pm - 2:05 pm 1.0 Credits, Professional Practice

New York State Health Policy Issues

Speaker: **Assemblyman Richard N. Gottfried, Esq.**
Chair, Health Committee New York State Assembly

2:05 - 3:20 1.5 Credits, Professional Practice

FINANCING AVAILABLE FOR SENIOR HOUSING PROJECTS

Speaker: **Robert P. Borsody, Esq.**
Premier Senior Living LLC
NYC
A. Capital financing for acquisitions and development: debt and equity, e.g., REITs and PE funds, agency financing, Fannie Freddie and HUD. Assessing feasibility of an acquisition or development.
B. Financing operations: private pay, Medicaid, SSI and long-term care insurance.

3:20 - 3:30 BREAK

3:30 - 4:20 1.0 Credit, Professional Practice

EMPLOYMENT ISSUES

Speaker: **Meredith Savitt, Esq.**
O'Connell and Aronowitz PC
Albany
A. Wage Parity Act
B. "Hot Topics" in Senior Housing Employment Law

4:20 pm ADJOURNMENT

IMPORTANT INFORMATION

The New York State Bar Association's Meetings Department has been certified by the NYS Continuing Legal Education Board as an accredited provider of continuing legal education in the State of New York. **Under New York's MCLE rule, this program has been approved for a total of 7.0 MCLE credit hours.** This is **NOT** a transitional program and is **NOT** suitable for MCLE credit for newly-admitted attorneys.

DISCOUNTS AND SCHOLARSHIPS: New York State Bar Association members and non-members may receive financial aid to attend this program. Under this policy, anyone who requires financial aid may apply in writing, not later than seven working days prior to the program, explaining the basis of his/her hardship, and if approved, may receive a discount or scholarship. Scholarships apply to the

educational portion of the program only. To apply for a discount or scholarship, please send your request in writing to Amy Jasiewicz at: ajasiewicz@nysba.org or New York State Bar Association, One Elk Street, Albany, New York 12207.

ACCOMMODATIONS FOR PERSONS WITH DISABILITIES: NYSBA welcomes participation by individuals with disabilities. NYSBA is committed to complying with all applicable laws that prohibit discrimination against individuals on the basis of disability in the full and equal enjoyment of its goods, services, programs, activities, facilities, privileges, advantages, or accommodations. To request auxiliary aids or services or if you have any questions regarding accessibility, please contact Amy Jasiewicz at New York State Bar Association, One Elk Street, Albany, New York 12207 or ajasiewicz@nysba.org.

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Special thanks to the law firm of
Duane Morris, LLP
for hosting this program.



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HEALTH LAW SECTION
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