## RESIDENTIAL REAL ESTATE CLOSING CUSTOMS BY COUNTY OSWEGO COUNTY

- 1. Title Insurance Rate Zone <u>X</u> Zone 1 Zone 2
- 2. Contracts drafted by Attorney or Realtor: Most often Realtor
- 3. If Realtor, are they subject to Attorney approval/disapproval, and is "written" Attorney notification required? <u>Yes, Attorney approves on letterhead.</u>
- 4. What is the contract form used by realtors or attorneys (for example: local Bar Association approved form or NYSBA form)? <u>Contract is drafted by the local central NY Board of Realtors.</u>
- 5. Who holds deposit? Seller, Seller's Attorney or Realtor
- 6. What is customary deposit amount? **\$1000 but can vary as parties agree.**
- 7. Is Survey required? Yes.
- 8. Who obtains and pays for Survey? <u>Seller via attorney unless parties arrange</u> <u>otherwise.</u>
- 9. Type of Deed? Warranty is preferred but quitclaim and bargain and sale are not uncommon.
- 10. What documents are required for recording the Deed and who prepares them (for example: RP-5217 and TP-584)? **RP-5217 and TP-584 are standard if there are no unusual circumstances.**
- 11. Type of Title Search (Abstract, Notes, integrated into title report) <u>Abstracts,</u> <u>occasionally notes if seller won't provide abstract as in a HUD deal for</u> <u>example.</u>
- 12. Title Search provided by Buyer or Seller? Seller
- 13. Who prepares title searches? (Title Company, Abstract Company or Attorney?) <u>Title or abstract company.</u>
- 14. Minimum Search Period? 40 years. To begin with Warranty Deed per bar association.
- 15. Other customary searches: (municipal/judgment/tax/patriot/bankruptcy/UCC) Judgment, tax, patriot, bankruptcy and UCC.
- 16. Who provides, and pays for, closing bring-down search? <u>Buyer pays title</u> <u>company hired by attorney.</u>
- 17. Is Owner's Policy customary? No, although some attorneys regularly advise buyer to purchase.
- 18. Who pays for Owner's Policy? **Buyer**
- 19. Who prepares title commitments? (Attorneys, third-party title agents, Title Insurance Company) <u>Attorneys who maintain a title agency, third-party title</u> <u>agents and title insurance companies.</u>
- 20. Are Clerk's records available on line? If so, are they free? (Provide a link to the Clerk's web site if possible) <u>They are online but there is a subscription fee and a per page fee.</u>
- 21. Are County GIS maps available on line? (If so, provide a link to them if possible) Yes
- 22. Water reading or other municipal charge customs: <u>Sellers attorneys gather</u> <u>amounts and prorate.</u>

- 23. Fund disbursement at closing: who cuts checks at closing? (Bank, Seller's or Buyer's Attorney or Title Company) <u>Typically bank attorney unless it's</u> <u>discovered a party needs to provide more money.</u>
- 24. Who pays off Mortgage? Is there a handling fee? **Bank Attorney or Seller's attorney. Usually from proceeds.**
- 25. Are satisfactions/discharges sent directly to the County Clerk? <u>Unless provided</u> <u>at closing.</u>
- 26. When are funds released? [before or after recording] <u>After recording or at</u> <u>closing.</u>
- 27. Are realtors paid at closing? Yes. If they don't attend their check is cut.
- 28. Who records closing documents? Insuring title company or agent.
- 29. Any customary additional fees charged by title agents or closers (pick-up fees, etc.) and range of the charges: Company who prepared insurance will typically attend for no additional fee unless they hire the buyers attorney to close title for them.
- 30. Other local customs and practices: <u>A stub search or "last owner" may be used</u> for a refinance in title policy preparation.

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