

# Bridging the Gap

## Buffalo | July 2018

Thursday & Friday, July 12-13, 2018  
Hyatt Place Buffalo/Amherst

# NYSBACLE

Live Program & Webcast



INCLUDES  
3.0 ethics credits

### Special Program for Recent Graduates and Newly Admitted Attorneys

- Earn 16.0 MCLE Credits
- Satisfy your newly admitted annual MCLE requirement by attending this two-day program
- Approved for MCLE Credit in New York, New Jersey, California and Pennsylvania
- New Agenda Topics

**\$295 Special Rate for  
Newly Admitted Attorneys**

[www.nysba.org/BridgingtheGap](http://www.nysba.org/BridgingtheGap)



## PROGRAM DESCRIPTION

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Newly admitted attorneys can satisfy all of their annual MCLE requirements by attending this two-day program which is ideal for “bridging the gap” between law school and the realities of practicing law in New York State. Experienced attorneys who have an interest in other areas of practice can also attend and benefit from this program by learning practical information from skilled and experienced practitioners.

**Newly admitted attorneys must attend in person to receive skills credits. Newly admitted attorneys cannot receive skills credits by participating in the webcast.**

This two-day program will cover different topics in various areas of practice on each day and offers a total of **16.0 MCLE credits: 3.0 in ethics, 6.0 in skills, and 7.0 in areas of professional practice.**

## PROGRAM LOCATION

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### Buffalo | Live Location

Thursday & Friday, July 12-13, 2018

Hyatt Place Buffalo/Amherst | 5020 Main Street, Buffalo, NY 14226

[www.nysba.org/JulyBTG2018Buffalo](http://www.nysba.org/JulyBTG2018Buffalo)

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## PRICING

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### Special Rate for Newly Admitted Attorneys – \$295\*

\*To receive this special rate, you MUST:

1. Be a recent grad or newly admitted attorney (admitted January 2016 or later)
2. Be a NYSBA member (first year of membership is FREE)

**NYSBA Member – \$420 | Non-Member – \$695**



Join the conversation! Follow [@NYSBACLE](https://twitter.com/NYSBACLE) and [@NYSBALPM](https://twitter.com/NYSBALPM) on Twitter

**Get involved and learn more about the  
Young Lawyers Section at [nysba.org/YLS](http://nysba.org/YLS)**

### 16.0 MCLE Credits

This course is approved for MCLE credit in New York for all attorneys, including those newly admitted.

**New York:** 16.0 Total Credits: 3.0 Ethics, 6.0 Skills, 7.0 Professional Practice

**California and Pennsylvania:** 10.5 Substantive Law, 2.5 Ethics

**New Jersey:** 16.0 Total Credits: 3.0 Ethics/Professionalism, 0.0 towards certification in civil trial law, criminal trial law, workers compensation law and/or matrimonial law

Uniform Certificates of Attendance can be issued for use in other jurisdictions.

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The New York State Bar Association has been certified by the New York State Continuing Legal Education Board as an accredited provider of continuing legal education in the State of New York.

For information about the CLE Rules, visit [www.nycourts.gov/attorneys/cle](http://www.nycourts.gov/attorneys/cle)

# AGENDA

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## Day One: Thursday, July 12, 2018

*1.0 Skills, 1.5 Ethics, 5.5 Areas of Professional Practice*

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- 8:30 a.m. **Registration and Continental Breakfast**
- 9:00 – 9:05 a.m. Welcome and Introductions  
NYSBA Young Lawyers Section
- 9:05 – 10:45 a.m. **Practical and Procedural Aspects of Judgment Enforcement and an Overview of the Fair Debt Collection Practices Act**  
**Kimberly A. Steele, Esq.**  
The Steele Law Firm, P.C.  
Oswego, NY  
*(1.0 Areas of Professional Practice, 1.0 Skills)*
- 10:45 – 10:55 a.m. Break
- 10:55 – 12:10 p.m. **Basics of Intellectual Property Law | What All Lawyers Should Know about IP, Copyright and Trademarks in Advising Clients**  
**George R. McGuire, Esq.**  
Bond, Schoeneck & King, PLLC  
Syracuse, NY  
*(1.5 Areas of Professional Practice)*
- 12:10 – 1:00 p.m. **Lunch** (on your own)
- 1:00 – 2:15 p.m. **NY CPLR Update | Motions for Summary Judgment | Ten Tips for Success**  
**Sharon Stern Gerstman, Esq.**  
*Immediate Past President, New York State Bar Association*  
Magavern Magavern Grimm LLP  
Buffalo, NY  
*(1.5 Areas of Professional Practice)*
- 2:15 – 2:25 p.m. Break
- 2:25 – 3:40 p.m. **Mortgage Financing**  
**Stephen C. Townsend, Esq.**  
Stephen C. Townsend, PC  
Buffalo, NY  
*(1.5 Areas of Professional Practice)*
- 3:40 – 5:00 p.m. **Lawyer Assistance Program | Stress, Alcohol and Substance Abuse in the Legal Profession**  
**David Shapiro, Esq.**  
Center for Elder Law and Justice  
Buffalo, NY  
**Paul A. Vance, Esq.**  
The Vance Law Firm  
Buffalo, NY  
**Laurie Menzies, Esq.**  
Pfalzgraf Beinhauer & Menzies LLP  
Buffalo, NY  
*(1.5 Ethics)*
- 5:00 p.m. **Adjournment**

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## Day Two: Friday, July 13, 2018

*5.0 Skills, 1.5 Ethics, 1.5 Areas of Professional Practice*

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- 8:30 a.m. **Registration & Continental Breakfast**
- 9:00 – 10:40 a.m. **How to Handle a Custody Case in Family Court**  
**Shari J. Reich, Esq.**  
Kenney Shelton Liptak Nowak, LLP  
Buffalo, NY  
**William R. Hites, Esq.**  
Law Office of William R. Hites  
Buffalo, NY  
*(2.0 Skills)*
- 10:40 – 10:50 a.m. Break
- 10:50 a.m. – 12:05 p.m. **All Things Social Media: Advertising, Advising, Analyzing & Winning Efficiently and Ethically**  
**Scott L. Malouf, Esq.**  
Pittsford, NY  
**John Larimer, Esq.**  
Larimer Law  
**Jeff Knauss**  
The Digital Hyve  
*(0.5 Ethics, 1.0 Areas of Professional Practice/Law Practice Management)*
- 12:05 – 1:00 p.m. **Lunch** (on your own)
- 1:00 – 2:15 p.m. **Taking, Perfecting and Arguing an Appeal | Key Appellate Practice Skills for New Attorneys**  
**Robert Brucato, Esq.**  
Counsel Press  
Buffalo, NY  
*(1.5 Skills)*
- 2:15 – 3:30 p.m. **Risk Management and Professional Liability Insurance Considerations for Lawyers**  
**Michael F. Perley, Esq.**  
Hurwitz & Fine, P.C.  
Buffalo, NY  
*(1.0 Ethics; 0.5 Areas of Professional Practice)*
- 3:30 – 4:45 p.m. **Automobile Litigation | Handling an Auto Accident Case Key Considerations in Advising Clients in NYS**  
**F. David Rusin, Esq.**  
William Matter, PC  
Buffalo, NY  
*(1.5 Skills)*

Bringing you the best and most relevant continuing education to help you be a better lawyer. Last year over 2,000 lawyers and judges volunteered for a NYSBA CLE. For decades, CLE volunteers have been developing and presenting seminars, preparing rich collections of written materials and raising the bar for legal practice in New York.

Learn more at [www.nysba.org/CLE](http://www.nysba.org/CLE)

# Upcoming CLE Programs

## Recent Updates in Cannabis Law

Tuesday, August 14, 2018 | 9:00 a.m. – 12:15 p.m.  
Buffalo | 4.0 MCLE Credits

## A Guide to Real Estate Closings

Rochester | Buffalo  
4.0 MCLE Credits

## Bridging the Gap

Thursday-Friday, September 6-7, 2018 | 9:00 a.m. – 5:00 p.m.  
Albany | 16.0 MCLE Credits

## Jury Selection: The Importance of Data-Driven Consulting in Litigation

Long Island | NYC | Buffalo | Albany  
4.0 MCLE Credits

## Legal Ethics in the Digital Age

Thursday, November 1, 2018 | 9:00 a.m. – 1:00 p.m.  
NYC | 4.0 MCLE Credits

## Securities Arbitration and Mediation

Thursday, November 29, 2018 | 9:00 a.m. – 5:00 p.m.  
NYC | 7.0 MCLE Credits

Learn more at [www.nysba.org/CLE](http://www.nysba.org/CLE)

## Join or Renew Your NYSBA Membership and Save



### With NYSBA Membership You Can Do More:

1. Save money with members-only discounts on CLE of more than 30%
2. Stay informed with up-to-date, accurate members-only information and publications
3. Access members-only job and career resources at [www.nysba.org/jobs](http://www.nysba.org/jobs)
4. Network with the best via exclusive, members-only Section benefits

Become a NYSBA Member Today! Go to [www.nysba.org/join](http://www.nysba.org/join)

## INFORMATION AND POLICIES

**Cancellation Policy:** Receive a full refund or credit towards another program. Registrations cancelled less than three business days from the program date will be assessed a cancellation fee of \$25.00.

**Tuition Assistance:** Any attorney may apply for tuition assistance to attend this program based on financial hardship. Learn more at [www.nysba.org/TuitionAssistance](http://www.nysba.org/TuitionAssistance).



**Accommodations for Persons with Disabilities:** NYSBA is committed to complying with all applicable laws that prohibit discrimination against individuals on the basis of disability in the full and equal enjoyment of its goods, services, programs, activities, facilities, privileges, advantages, or accommodations. To request auxiliary aids or services, or if you have any questions regarding accessibility, please contact Cindy O'Brien at [cobrien@nysba.org](mailto:cobrien@nysba.org).

For more information about NYSBA program policies, please visit [www.nysba.org/CLEProgramPolicies](http://www.nysba.org/CLEProgramPolicies).



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## NYSBA Law Practice Management

*Whether you're a solo practitioner or a managing partner at a national law firm, you'll find law practice management resources to meet your day-to-day practice needs. Checklists, best practices, publications, and continuing legal education programs provide up-to-date information and practical tips to help you better manage your law practice.*

Starting a Practice | Managing Your Practice | Protecting Your Practice | Technology and Your Practice  
Marketing Your Practice | Escrow Accounts, IOLA, Ethics | Selling Your Practice and Retirement | Planning Ahead

[www.nysba.org/LPM](http://www.nysba.org/LPM)

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NYSBA Members: \$420  
Non-Members: \$695  
Newly Admitted Attorneys \$295\*

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### 4 WAYS TO REGISTER

- Call** 1.800.582.2452 (U.S. and Canada) or  
518.463.3724 in Albany & surrounding  
area
- Mail** New York State Bar Association,  
Member Resource Center, One Elk Street,  
Albany, NY 12207
- Fax** 518.463.5993  
Download an order form online at  
[www.nysba.org/CLEOrderForm](http://www.nysba.org/CLEOrderForm)
- Online** [www.nysba.org/CLE](http://www.nysba.org/CLE)  
[www.nysba.org/BTG](http://www.nysba.org/BTG)  
[www.nysba.org/JulyBTG2018Buffalo](http://www.nysba.org/JulyBTG2018Buffalo)

#### Please Note

- Registrations cancelled less than three days from the program date will be assessed a \$25.00 cancellation fee.

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